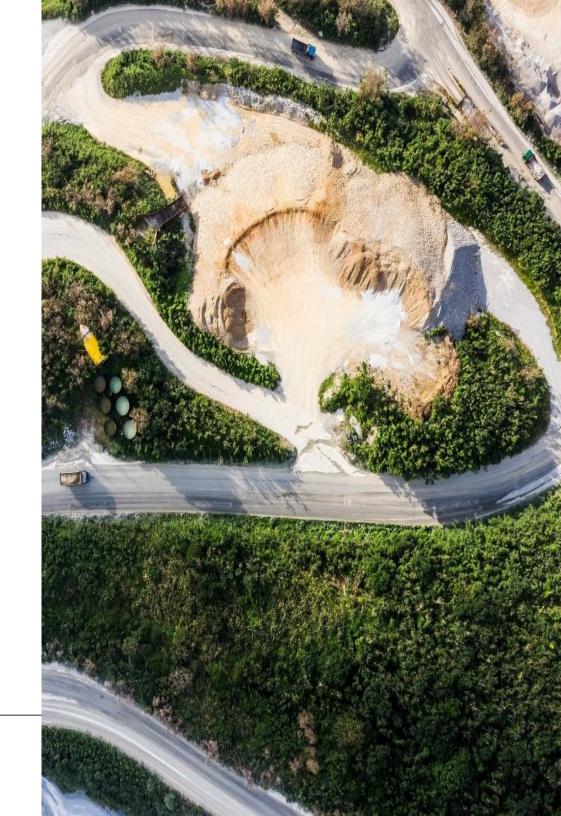
### Early PGM Demise Exaggerated— Hybrids and Supply Constraints a Positive Force

**Bart Melek**Managing Director and Global Head of Commodity
Strategy

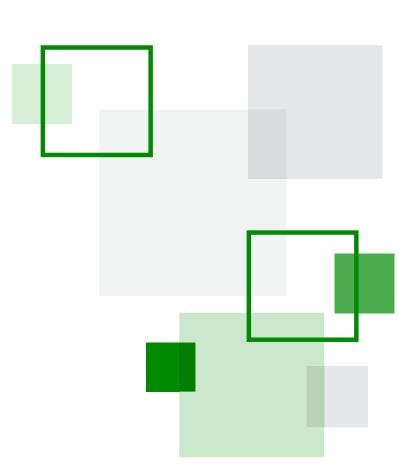
November 2024





# Platinum and Palladium Outlook

- Platinum and Palladium in deficit, despite previous expectations of demand collapse due to BEV market share growth.
- Demand trends are largely favorable for PGMs into 2026, as the global economy responds to lower rates. Tougher catalyst standards, less market enthusiasm for BEVs in NA, stronger appetite for hybrid/ICE vehicles amid economic bounce and Trump policies also PGM supportive.
- Firmer demand and weaker mining and secondary supply set to tighten markets, which is price supportive.



### **Commodity Price Forecasts**



Commodity For	reca	SIS				_								
Commodity			Spot		202				202				Annual	
(Avg of forward mo	nth c	ontracts)	Price	Q1F	Q2F	Q3F	Q4F	Q1F	Q2F	Q3F	Q4F	2024F	2025F	2026F
Precious Metals														
Gold	1	\$/oz	2,641	2,675	2,700	2,625	2,625	2,600	2,600	2,525	2,525	2,387	2,656	2,563
Silver	1	\$/oz	30.87	33.25	33.00	34.00	36.00	38.00	38.50	39.00	39.00	28.35	34.06	38.63
Platinum	1	\$/oz	970	1,125	1,150	1,125	1,125	1,125	1,125	1,100	1,100	970	1,131	1,113
Palladium	1	\$/oz	1,033	1,100	1,150	1,100	1,100	1,075	1,075	1,050	1,050	1,005	1,113	1,063
Base Metals														
Copper	2	\$/lb	4.07	4.42	4.40	4.35	4.38	4.31	4.31	4.26	4.26	4.20	4.39	4.29
		\$/tonne	8,968	9,750	9,700	9,600	9,650	9,500	9,500	9,400	9,400	9,264	9,675	9,450
Zinc <sup>2</sup>	2	\$/lb	1.35	1.39	1.41	1.41	1.32	1.29	1.27	1.22	1.22	1.25	1.38	1.25
		\$/tonne	2,976	3,075	3,100	3,100	2,900	2,850	2,800	2,700	2,700	2,753	3,044	2,763
Lead <sup>2</sup>	2	\$/lb	0.90	0.99	0.98	1.00	1.00	0.97	0.96	0.93	0.92	0.95	0.99	0.95
		\$/tonne	1,988	2,175	2,150	2,200	2,200	2,138	2,116	2,050	2,028	2,089	2,181	2,083
Nickel	2	\$/lb	7.11	7.94	7.94	7.82	7.82	7.71	7.71	7.60	7.60	7.77	7.88	7.65
		\$/tonne	15,667	17,500	17,500	17,250	17,250	17,000	17,000	16,750	16,750	17,138	17,375	16,875
Aluminium	2	\$/lb	1.19	1.18	1.16	1.15	1.16	1.15	1.16	1.17	1.18	1.10	1.16	1.16
		\$/tonne	2,613	2,600	2,550	2,525	2,550	2,525	2,550	2,575	2,600	2,414	2,556	2,563
Iron Ore	4	\$/tonne	93	94	92	90	90	85	85	85	85	104	92	85
Energy														
WTI Crude Oil		\$/bbl	70	66	68	70	70	72	72	70	70	76	69	71
Brent Crude Oil		\$/bbl	74	69	71	73	73	75	75	73	73	80	72	74
Heating Oil (ULSD)		\$/gal	2.26	2.10	2.20	2.30	2.30	2.35	2.35	2.30	2.30	2.44	2.23	2.25
Gasoline		\$/gal	2.07	2.15	2.15	2.20	2.25	2.30	2.30	2.25	2.25	2.35	2.24	2.20
NYMEX Natural Gas		\$/MMBtu	3.39	2.75	2.75	2.75	3.00	3.00	3.00	3.25	3.25	2.28	2.81	2.90

Notes: F = Forecast, E = Estimate, A = Actual; 1. London PM Fix; 2. LME; 3. Molybdenum equivalent to moly oxide, FOB USA; 4. CFR China, 62%Fe, dry; 5. Japan CIF steam coal marker-Newcastle

Source: Bloomberg, TD Securities

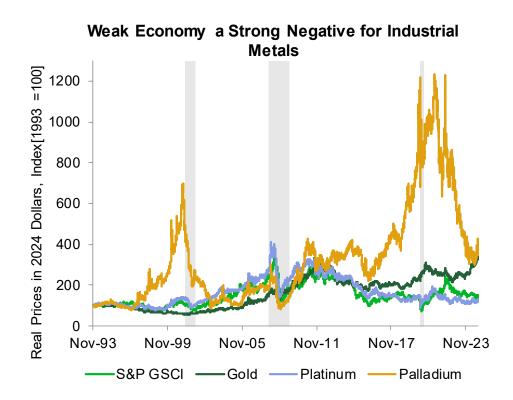
## Risk Assets, Industrial Metals Vulnerable to Economic Weakness — Gold More Resilient



### Real Estate is a Major Drag in the Middle Kingdom Aggregate Demand



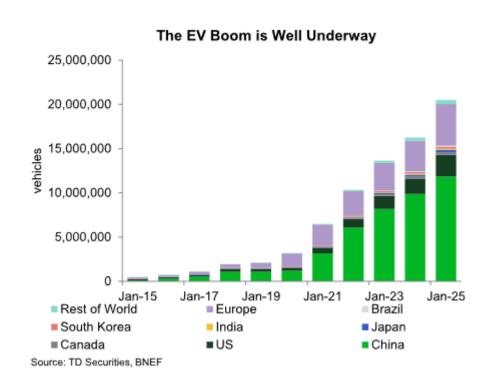
Source: Bloomberg, TD Securities

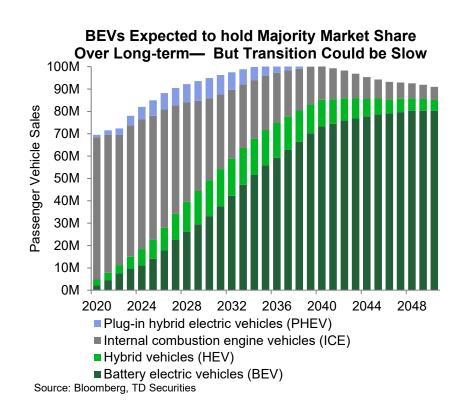


Source: Bloomberg, TD Securities

## BEVs Remain a Threat to PGMs — But Less NA Appetite, Rise of Hybrids, GOP Administration and Supply Mitigating Factors

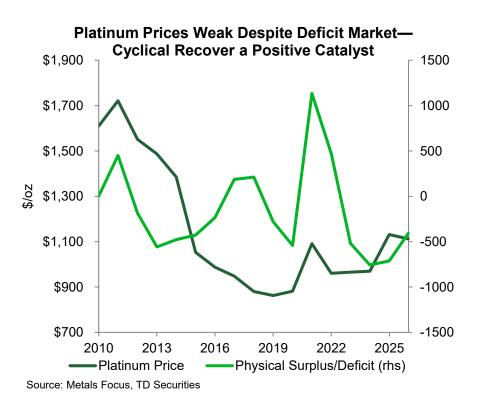


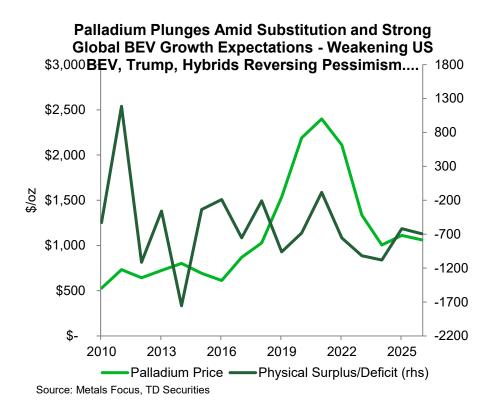




## Weak Mining and Secondary Supply Growth, Slower BEV Market Share Growth Set to Boost PGMs Prices

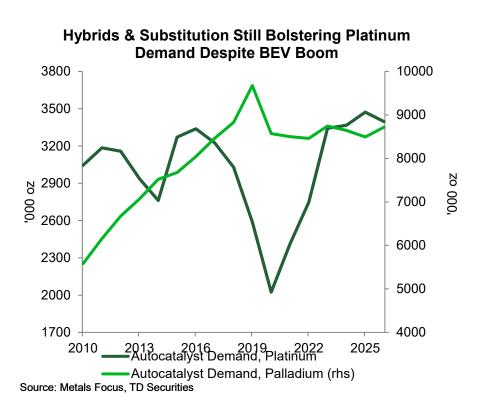


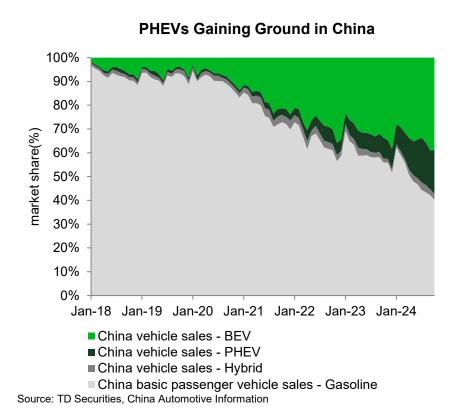




## Facts on The Ground Accretive for PGMs— Expectations Notwithstanding



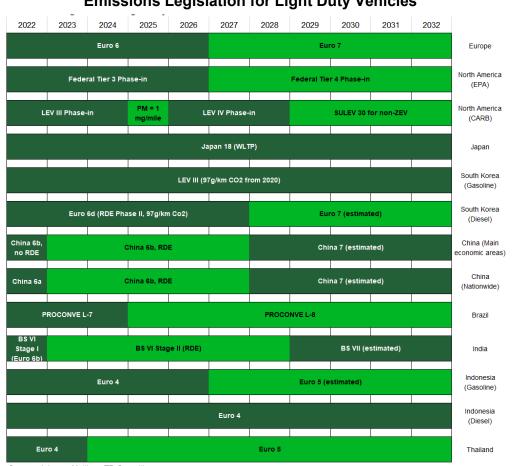




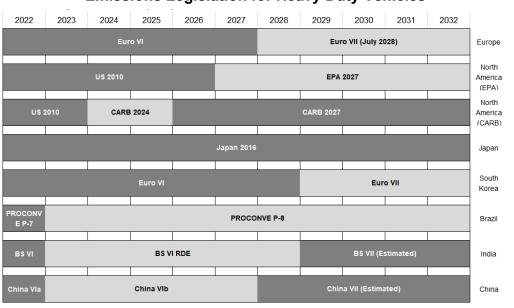
### Tighter Regulations a Catalyst for Auto Catalyst Demand



#### **Emissions Legislation for Light Duty Vehicles**



#### **Emissions Legislation for Heavy Duty Vehicles**

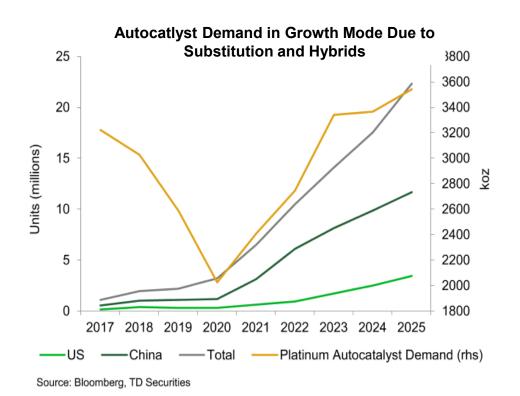


Source: Johnson Matthey, TD Securities

Source: Johnson Matthey, TD Securities

## Loadings, Consumer Preferences and Trump Autocatalyst Supportive





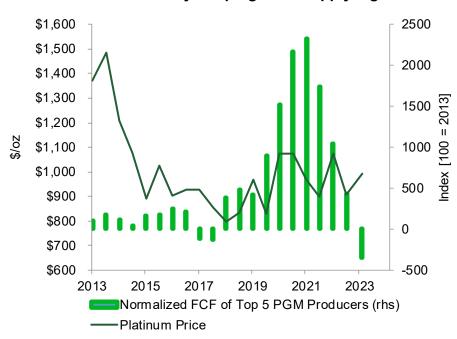
Hybrid Sales Still Contributing to Large Share of ICE **Decline - Good News for PGMs** 100% 90% Sales 80% 70% of New Auto 60% 50% 40% 30% 20% 10% 0% Jan-21 Jan-22 Jan-23 Jan-24 Jan-25 Jan-26 ■HEV + PHEV ■ Battery electric vehicles (BEV) ■Internal combustion engine vehicles (ICE)

Source: BNEF, TD Securities

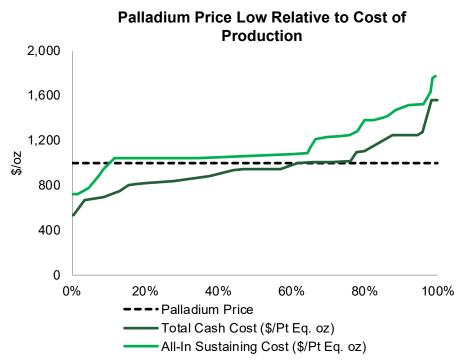
## Supply Erosion A Stabilizing Factor for PGMs Prices at a Time Market Has Existential Demand Concerns



#### **Poor Profitability Keeping Mine Supply Tight**



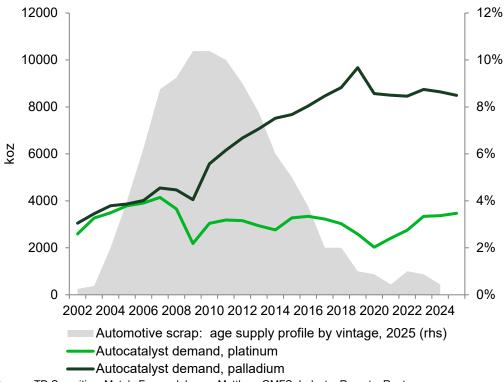
Source: Bloomberg, TD Securities



### Secondary Supply Helping to Feed Deficits



#### **Aging Fleet to Support Palladium Secondary Supply**



Source: TD Securities, Metals Focus, Johnson Matthey, GMFS, Industry Reports, Reuters

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